[31] (Pages 121 to 124)

			[31] (Pages 121 to 124)
	[121]		[123]
1	Douglas Berlent	1	Douglas Berlent
2	going with this.	2	activities of what I
3	MR. MONAGHAN: Thank you.	3	Q. This music, the Plaintiffs' music?
4	I appreciate that. That helps.	4	A. Yes.
5	Q. Mr. Maxwell, were you, also, doing work	5	Q. Okay. Fine.
6	for something called "Cats, Cats and More Cats"?	6	Okay. Now, all right. Thank you.
7	A. I don't recall the name.	7	All right. Let's move on.
8	Q. It's on Page 3 or however this is,	8	And so the same would be true with
9	horizontally.	9	respect to other entries that say "Sent Samples"?
10	A. I would rely on the database to tell me	10	
11	what I did, but I did not sell any product to them,	11	r, y r,,,
12	to the best of my recollection.	12	8
13	Q. You have an entry here called, right	13	
14	under Gloryvision, "Jake's Doghouse." What is	14	
15	that?	15	present in this database because I'm the only
16	A. From what I recall, it was a catalogue	16	person who would have entered that information.
17	of pet items.	17	•
18	Q. Did you send my clients' CDs or any of	18	decisions as to whom the product would be sent?
19	them cassettes to Jake's Doghouse, pets.com, Pet	19	A. Yes.
20	Smart? Any of those?	20	Q. Who did you deal with at The Orchard?
21	A. I would have to rely, solely, upon the	21	A. At what time period?
22	database. I couldn't recall from memory.	22	Q. Well, when was this database created?
23	Q. The database reflected in this exhibit?	23	A. I do not know.
24	A. Yes.	24	Q. Okay. There's a name here, Brian
25	Q. Well, please take a look.	25	Nicholas. Does that ring any bells?
	[122]		[124]
1	Douglas Berlent	1	
2	MR. SHELOWITZ: I don't know	2	Douglas Berlent A. No, it does not.
3	if I stapled it, the right way,	3	Q. Then there's a name on the document we
4	but this is	4	will see or will see Sam Perlman. Does that name
5	THE WITNESS: If you could	5	ring a bell?
6	just You asked about Jake's	6	A. Yeah, Sam, I remember because he was
7	Doghouse?	7	the first person I spoke with when I got in contact
8	MR. MONAGHAN: Right.	8	with The Orchard.
9	THE WITNESS: So, if you	9	Q. Have we ever dealt with each other
10	can find Jake's Doghouse?	10	before, you and I, on any matter over the years?
11	MR. SHELOWITZ: Right	11	You look familiar.
12	here.	12	A. Not as far as I know.
13	THE WITNESS: Just go	13	Q. Okay. Did you sell any physical
14	across to the right on that	14	product of the Plaintiffs? By that, I mean hard
15	column. Is there a column	15	copies?
16	that says "Materials Sent"?	16	A. Did I, personally
17	MR. MONAGHAN: Yeah. It	17	Q. Your company?
18	says "Sent Samples."	18	A sell? My company?
19	THE WITNESS: Sent Samples.	19	Q. Media Right Productions?
20	So, if it says I sent a	20	A. I know that we shipped, approximately,
21	sample, I sent a sample.	21	nine copies of the CD to The Orchard and, as far as
22	Q. How do you know those are a sample of	22	my recollection, those are the only copies that I
23	our clients' product? Is this entire exhibit	23	ever, personally, shipped for sale or potential
24	related to this case?	24	sale.
25	A. It's related to this music. My	25	Q. When you say you shipped nine copies to
L			The say you simple into copies to

[32] (Pages 125 to 128)

[125] [127] Douglas Berlent 1 1 Douglas Berlent 2 The Orchard for sale, what was your understanding delivered the CDs to The Orchard, that they were 2 of how The Orchard would use those nine copies that 3 going to sell it to iTunes because iTunes did not 3 4 you sent? 4 exist at that time. 5 A. The same way that they were going to 5 Q. Were there others that existed? use my music that I sent to them, that they would 6 6 Napster or some others? 7 use their best efforts to sell and promote them. 7 A. I do not recall. 8 Q. I need the mechanics, though. How did 8 Q. When you sent those nine hard copies to 9 they do it? The Orchard, was it your understanding they were 9 A. I don't know. 10 10 going to sell hard copies, the actual CDs and 11 Q. Well, don't they have to convert the cassettes? 11 CDs and you didn't send them a master; correct? 12 12 A. That was one of my understandings, yes. 13 A. Master is --Q. What was your other understanding, if 13 O. - term of art? 14 14 any? 15 A. -- an ambiguous term to me because 15 A. That they were going to do whatever every CD is, potentially, a master. 16 they do to create sales of that music. 16 Q. Right. And how is that the case? 17 Q. You have to be more specific. How were 17 18 A. I sent to them, approximately, nine CDs they going to do that? 18 of each title, from my recollection. 19 A. Honestly, I don't recall. I know, you 19 Q. Right. And what did you understand 20 20 know, some of the things that they -they were going to do with them? 21 21 MR. SHELOWITZ: There's no 22 A. Use their best efforts to promote and 22 auestion. 23 sell the music. 23 THE WITNESS: No question. 24 Q. And how was the music to be delivered 24 Okay. 25 to the consumer? 25 MR. SHELOWITZ: You answered [126] [128] 1 Douglas Berlent Douglas Berlent 1 A. That wasn't really my -- I'm not 2 2 the question. involved. The Orchard, I didn't know how they 3 Q. Okay. I'm going to ask you: What were 3 were, you know, all the various things that they 4 4 you about to say? There's the question. 5 were doing. A. I don't remember what I was about to 5 6 Q. Well, do they sell hard copies? 6 say. 7 A. That was one of the things that they 7 Q. You started with "honestly." 8 sold. 8 A. I don't recall. 9 9 Q. Did you or anybody that you contacted Q. Okay. And, when you sent them nine, were you sending that for the purpose of testing 10 10 in connection with my clients' CDs, tapes and 11 the waters to see how well those would do? cassettes sell any of those CDs, cassettes or 11 12 A. It wasn't a test. They asked me to tapes, that includes you or anyone else that you 12 13 send, from my recollection, approximately, contacted, including The Orchard? 13 A. Can you state the question again for 14 10 copies of all of our titles and that's what we 14 15 did. 15 me, please? 16 Q. I understand. And, when you sent them, Q. How many copies of Cats and Dogs or any 16 17 did you understand they were going to use any of of the CDs or tapes were sold through your company, 17 those as masters for the purpose of distributing it 18 18 either directly or indirectly? to eTailers, such as iTunes? A. I do not know. 19 19 20 A. To the best of my recollection, iTunes 20 Q. Did you ever pay any money to my 21 didn't exist then. clients for the sale of any of the CDs or 21 Q. Then your answer would be you didn't 22 cassettes? 22 understand that to be the case?

23

24

25

A. No, I did not.

Q. Did you ever account to the Plaintiffs

prior to this litigation for any sales of CDs or

A. I did not understand that to be the

case that they were going to, at that time when I

23

24

25

[33] (Pages 129 to 132)

			[33] (Pages 129 to 132)
	[129]]	[131]
1	Douglas Berlent	1	Douglas Berlent
2	•	2	A. Yes, I did.
3	A. No, I did not.	3	Q. And what words did I read to you that
4	Q. How long was the Media Right Product	4	gave more than 36 months?
5	Representation Agreement? What was the term of		MR. SHELOWITZ: Objection.
6	that? How long was it to last?	6	The contract speaks for itself.
7	A. I understood it to still be in effect	7	MR. MONAGHAN: That's not
8	and it was to last until one of the parties	8	the question. The question was:
9	canceled it.	9	Was there anything in what I just
10	Q. Reading the last paragraph, "The term	10	read that his understanding
111		11	suggests gave him more than
12		12	36 months? I'm going to ask him
13		13	what words were there?
14	garante, as the following	14	MR. SHELOWITZ: If you want
15		15	him to reread it, you can ask him
16	-	16	that. If you want to hear it
17		17	again or you want to read,
18	understanding was and he	18	whatever you think.
19	testified about what his	19	MR. MONAGHAN: You need to
20	understanding was.	20	read the language again?
21	MR. MONAGHAN: Yeah.	21	MR. SHELOWITZ: Or you can
22	Q. Was that the paragraph that you had in	22	look at it, whatever you want.
23	mind when you gave that answer?	23	THE WITNESS: Based on what
24	A. No, it was not.	24	
25	Q. Okay. What language in the Agreement	25	you just read to me MR. MONAGHAN: Yeah,
	[130]	123	
1	Douglas Berlent	-	[132]
2	provides that it is indefinite unless terminated?	1	Douglas Berlent
3	A. That was my understanding of the	2	THE WITNESS: Could you now
4	Agreement, as I recall.	3	ask me the question that you
5	Q. Okay. Now, I'm going to read that	4	would like to know?
6	entire paragraph and ask you if it squares with	5	Q. Okay. Doesn't that mean that the
7	your understanding. "The term of this agreement	6	outside limit of the Agreement is 36 months unless
8	shall be thirty-six months from the date of signing	7	sooner terminated?
9	unless terminated as specified by the agreement.	8	A. Based on what you read, yes. I would
10	This representation of Songs For Dogs and Songs For	9	think so.
11		10	Q. Were there any written amendments to
12	Cats by Media Right Productions, may be canceled by either party with written notification provided at	11	this Agreement?
13	least 30 days prior to the desired termination	12	A. Not that I recall.
14		13	Q. And, to the best of your knowledge, was
15	date." Did you hear what I just read, Mr. Maxwell?	14	the Agreement ever terminated by either side,
16	A. Yes, I did.	15	formally, by a writing?
1	Q. Okay. Was that your understanding of	16	A. No, it was not terminated.
17	the provisions for the term of the Agreement and	17	Q. And you acknowledge, sir, there should
18	termination of the Agreement?	18	have been some payments made to the Plaintiffs,
19	A. That was not my understanding of what I	19	some payments; isn't that right?
20	recalled the terms to be of the Agreement.	20	A. Yes, I do acknowledge.
21	Q. Did you draft that clause?	21	Q. And you acknowledge there should have
22	A. I do not recall if it was myself or	22	been an accounting to Plaintiffs at some point;
23	Ellen or a combination of both of us.	23	correct?
24	Q. Do you understand what I just read you	24	A. Yes, I do.
25	to give you more than 36 months?	25	Q. And who, within your company, had the

[34] (Pages 133 to 136)

r			[34] (Pages 133 to 136)
	[133]		[135]
1	Douglas Berlent	1	Douglas Berlent
2	responsibility for rendering an accounting to the	2	"Music For Lovemaking
3	Plaintiffs?	3	"Music For Lovemaking II
4	A. Myself.	4	"Sounds Of The Womb
5	Q. Who had the responsibility for making	5	"A Celebration Of Motherhood
6	payment to the Plaintiffs?	6	"Songs For Dogs
7	A. Myself.	7	"Songs For Cats
8	Q. Did you ever enter into an agreement	8	"Golf's Greatest Hits I
9	with The Orchard, a written agreement regarding the	9	"Cigar Smokin' Sounds
10	sales of the Plaintiffs' CDs and tapes?	10	S S S S S S S S S S S S S S S S S S S
11	A. I believe yes, I did enter an agreement	11	
12	with The Orchard and part of that agreement was to	12	·
13	sell Plaintiffs' CDs and tapes along with my music.	13	The state of the s
14	Q. Okay. I'm going to show you now	14	
15	MR. SHELOWITZ: I think	15	"Yours truly," it's printed
16	we have a copy of that.	16	"Doug Maxwell" and signature, and
17	MR. MONAGHAN: You have it?	17	he's going to ask you if that's
18	MR. SHELOWITZ: Yeah.	18	your signature.
19	Q. Mr. Shelowitz is related to you; isn't	19	Q. Is that your signature, Mr. Maxwell?
20	he, Mr. Maxwell? Is he a cousin or something?	20	A. Yes, it is.
21	A. Not by blood.	21	Q. Okay. Is this letter dated
22	THE WITNESS: What does	22	February 1st, 2000?
23	this say?	23	A. Yes, it is.
24	MR. SHELOWITZ: This is	24	Q. Can you tell me how it is you were
25	a letter, February 1st, 2000,	25	telling Mr. Perlman on February 1st that you were
	[134]		[136]
1	Douglas Berlent	1	Douglas Berlent
2	Sam Perlman, The Orchard.	2	gonna let him distribute these titles from my
3	"This letter confirms"	3	clients when the Agreement, the Product Rep
4	I'm going to read it, if I can	4	Agreement, isn't dated until isn't signed by you
5	help Doug, for the record.	5	until the 7th of February, six days later, and by
6	MR. MONAGHAN: Yeah. Sure.	6	my client, Ellen Bernfeld, 23 days later,
7	MR. SHELOWITZ: This is a	7	February 24th, 2000?
8	letter dated February 1st, 2000.	8	A. I can do my best to offer a number of
9	It's to Sam Perlman at The Orchard.	9	explanations.
10	The letterhead says "Media Right	10	Q. I just want a truthful explanation.
11	Productions."	11	A. The truthful explanation would then be,
12	Says, "Dear Sam,	12	to the best of my recollection, I don't know how
13	"This letter confirms our	13	that happened, specifically.
14	conversation of today:	14	Q. Okay. That's fine.
15	"The audio CD titles listed	15	But you agree with me that you,
16	below will be distributed by The	16	actually, were telling Mr. Perlman and giving The
17	Orchard under the terms and	17	Orchard rights that you had no written agreement to
18	conditions listed in your	18	give them as of February 1st, 2000, whatever your
19	distribution agreement.	19	construction is of the Product Rep Agreement?
20	"My signature below confirms	20	A. I can't agree with that because any of
21	our acceptance of all your	21	explanations I would offer that are plausible
22	specified terms and conditions."	22	within my world, such as I can't see, proofreading,
23	And then it says, in bold	23	whether 1 is 7 or know which dates apply going back
24	caps, not bold but caps, "TITLES	24	that far, but I can tell you, truthfully, from the
25	FOR DISTRIBUTION:	25	understanding that Ellen and I shared, she knew

[35] (Pages 137 to 140)

			[35] (Pages 137 to 140)
	[137]	-	[139]
1	Douglas Berlent	1	Douglas Berlent
2	about The Orchard because it was the main premise	1	question is: Do I see vagueness
3	of our discussion at that time. She was excited by	3	in my signature date, the answer
4	it and knew that that was one of the main things	4	is not, but supporting truthfulness
5	that was underway. I would not have sent the	5	of what I said, how was I to get
6	titles without her authorization or knowing about	6	the copies I sent to The Orchard
7	it. I, unfortunately, can't tell you the exact	7	if not from Ellen Bernfeld, herself?
8	details of what transpired, eight years ago, that	8	MR. MONAGHAN: I can't answer
9	accounts for why there's a discrepancy in the date,	9	that question. I can only ask the
10	but I can swear under oath that I did not send the	10	questions.
111	materials to The Orchard without your client Ellen	11	THE WITNESS: I understand and
12	Bernfeld's knowledge.	12	I, respectfully, I'm just trying to
13	Q. Now, did you say, a moment ago, you	13	say.
14	can't tell a 1 from a 7?	14	Q. You agree with me that you provided
15	A. I offered that as a possible	15	copies of my clients' CDs to Mr. Perlman at The
16	explanation of what could have happened.	16	Orchard before there was a signed Agreement; isn't
17	Q. Are you talking about the date next to	17	that right? Yes or no?
18	your signature; right?	18	A. I cannot agree to that, definitively,
19	MR. SHELOWITZ: You're	19	from the best of my recollection because I don't
20	both looking at two different	20	think I would have done that.
21	agreements. He's looking at	21	Q. Okay. All right.
22	the	22	Now, your letter to Mr. Perlman,
23	MR. MONAGHAN: Please show	23	February 1st, Maxwell-4 says, "The audio CD titles
24	him the second page, the	24	listed below will be distributed by The Orchard
25	signature page.	25	under the terms and conditions listed in your
AC-MENTE COMMANDE SERVICE SERV	[138]	-	
,		-	[140]
1 2	Douglas Berlent MR. SHELOWITZ: This is the	1	Douglas Berlent
3		2	distribution agreement." That's what it said.
1	Product Representation Agreement.	3	Did you have a separate distribution
4 5	That's the one he's talking about.	4	agreement with The Orchard?
6	THE WITNESS: Right.	5	A. I do not recall. What do you mean by
7	Q. Is that what you were referring to?A. No.	6	separate?
8		7	Q. Well, did you have a distribution
9	Q. Well, what was the 1 and 7?	8	agreement with The Orchard?
10	MR. SHELOWITZ: This, here, is the letter to Orchard.	9	A. Yes.
11	THE WITNESS: Mitch and	10	Q. All right. Is that anywhere in this
12	yourself had instructed me that	11	room, to your knowledge?
13	this letter was from February 1st.	12	MR. SHELOWITZ: Maybe,
14	You asked about how there could	13 14	you want to show him
15	be a discrepancy that I could	l	something? He can't see
16	send the CD to The Orchard when	15 16	what's right in front of his face.
17	the Agreement that we signed was	17	
18	on the 7th.	18	Q. Did you provide a copy of the
19	MR. MONAGHAN: No. I'm		distribution agreement with The Orchard to us in
20	suggesting that my client signed	19 20	your document production?
21	it on February 24th and I don't	21	A. I, personally, did not.
22	see any vagueness in her date.	22	Q. Were you aware that any such agreement
23	Do you? If you look at the	23	had been provided to us? A. Yes.
24	signature page, it says "2/24."	24	Q. Okay. And is that distribution
25	THE WITNESS: If your	25	
<u> </u>	TITE WITHESS. II your	40	agreement Maxwell Exhibit 5?

[36] (Pages 141 to 144)

			[36] (Pages 141 to 144)
	[141]	A STREET,	[143]
1	Douglas Berlent	1	Douglas Berlent
2	All right. Exhibit 5 is a two-page	2	February 1st, Exhibit 4, refers to "audio CD
3	document. It's bearing Bates 17 and 18. It has a	3	titles"; correct? Do you remember that phrase?
4	reference up top "Paul Millman, Esquire," with some	4	Your Counsel, Mr. Shelowitz, read it.
5	phone numbers, date of July 18, 2007. Prior fax	5	A. Is that
6	date of 5/29/2007, Paul Millman.	6	MR. SHELOWITZ: The document
7	Below that, "From: The Orchard,	7	says "TITLES FOR DISTRIBUTION,"
8	May 10, 2007," and I mean, to me, this appears to	8	and it says, in the sentence, "The
9	be a document that your prior Counsel, Paul	9	audio CD titles listed below will
10	Millman, obtained, directly, from The Orchard.	10	be distributed by The Orchard under
111	Does that sound correct?	11	the terms and conditions listed in
12	A. That does sound correct.	12	your distribution agreement."
13	Q. Okay. And that's your understanding?	13	Q. Does the reference Does the word
14	A. That is my understanding.	14	"titles" Is the word "titles" synonymous to you
15	Q. You didn't have a copy of this	15	with CDs and tapes?
16	agreement, either?	16	A. No.
17	A. No, I did not.	17	Q. Okay. How is it different?
18	Q. Okay. What happened to Is there a	18	A. Rhetorically, are you asking in the
19	signature page with this agreement?	19	broad sense of why a title is different?
20	A. Is that a question I should answer?	20	Q. In the sense of this transaction?
21	Q. Yeah. Is there a signature page with	21	A. Could you restate the question, please?
22	this agreement?	22	Q. You said it was different, titles
23	A. I don't recall.	23	doesn't mean the same thing as CDs and tapes, and I
24	Q. How do you know this is your	24	said how is it different in your mind? And you
25	distribution agreement?	25	said in the broad sense? And I said no, in this
		†	
	[142]	on the second	[144]
1	Douglas Berlent	1	Douglas Berlent
2	A. I would rely on The Orchard producing	2	transaction?
3	my distribution agreement by the request of my	3	A. They were referenced as to how the
4	Counsel.	4	music was being delivered to The Orchard for
5	Q. Is this just a standard distribution	5	distribution.
6	agreement	6	Q. You were delivering titles and your
7	MR. SHELOWITZ: Objection.	7	Product Representation Agreement referred to CDs
8	MR. MONAGHAN: Let me just	8	and tapes. Didn't use the word "titles"; did it?
9	finish.	9	A. Used recordings.
10	standard distribution	10	Q. Okay.
11	agreement that you understand	11	A. So, the title of the recordings.
12	as obtained from The Orchard	12	Q. Right. And you told us, earlier, that
13	and you are supposing this is,	13	among the activities that The Orchard was to
14	in fact, the one that you had	14	perform for you was, actually, selling hard copies
15	at the time?	15	of my clients' CDs and tapes; am I right?
16	THE WITNESS: Yes, I'm	16	Didn't you say that, earlier?
17 18	making that supposition.	17	A. Yes.
1	Q. Okay. So, you don't, actually, have a	18 19	Q. But did you, actually, deliver hard
19 20	copy of the distribution agreement which is	20	copies to The Orchard or did you deliver titles?
21	referred to in the letter of February 1st to Sam	21	What did you give them? A. I delivered the items that are here on
22	Perlman, the exhibit I just asked you about which was Number 4; is that right?	22	the table in exhibits.
23	A. No, I do not, actually, have a copy of	23	Q. I think you said nine
24	that agreement.	24	A. Approximately.
25	Q. Okay. Now, I notice that the letter of	25	Q correct? Approximately, nine?
	Q. CAME I A TOTAL A MODE OF THE LITTLE OF THE		e ourour reprominant, inici

[37] (Pages 145 to 148)

r			[37] (Pages 145 to 148)
	[145]		[147]
1	Douglas Berlent	1	Douglas Berlent
2	-	2	here that says The Orchard is going to sell hard
3		3	copies?
4		4	MR. SHELOWITZ: Again, you
5	A. Because, through the course of this	5	can ask him what his understanding
6	litigation, it had come to my attention, through	6	of the agreement is. I can look
7	The Orchard's database, how many he logged in as	7	here and find a place where it
8	receiving.	8	says
9	Q. I see.	9	MR. MONAGHAN: No. Please.
10		10	
11		1	11 11 11 11 11 11 11 11 11
12		12	S
13		13	
14	•	14	6, F
15		15	J
16		16	
17	· · · · · · · · · · · · · · · · · · ·	17	written in the agreement, I see
18		1	, and agree to supply us
19		18	with compact discs." It's a
20	•	19	1 8 8
21	8 3	20	is the agreement, whatever it
22		21	says, it says. We don't object
23		22	to what it says.
24	"We agree to provide you"	23	If you want to ask what
25	Now, are we in agreement that the "we"	24	his understanding is, of course,
25	here is Media Right Productions and the "you" is	25	he will be more than happy to
	[146]		[148]
1	Douglas Berlent	1	Douglas Berlent
2	The Orchard?	2	share that with you.
3	MR. SHELOWITZ: I think we can	3	Q. There came a time when you received
4	agree.	4	some payments from The Orchard for sales of my
5	MR. MONAGHAN: If that's what	5	clients' products; isn't that right?
6	the contract says?	6	A. Yes.
7	Q. Okay. "We agree to provide you	7	Q. And when was that?
8	throughout the Territory and during the Sales	8	A. I do not know.
9	Period with listing of your Recordings in E-Stores	9	Q. Do you have a copy of 7, which is your
10	during the Term. We will pay you Seventy (70%)	10	document production?
11	percent of our Net Income, accounted for quarterly	11	A. Yes.
12	(please see www.theorchard.com for Accounting and	12	MR. SHELOWITZ: Yes,
13	Payment Policy), which directly results from sales	13	we do.
14	of any of your Recordings."	14	Q. Okay. Mr. Maxwell, there are a batch
15	Isn't this agreement limited to sales	15	of checks, copies of front and backs of checks
16	of electronic media?	16	payable to Media Right Productions from The
17	MR. SHELOWITZ: Objection.	17	Orchard. The first one is August '04. The second
18	The document speaks for itself.	18	one is February '05. The third one is August '05.
19	MR. MONAGHAN: Well, it	19	The fourth one is May '05. November '05 is the
20	does speak for itself, but I	20	next one. February '06, May '06, August '06,
21	can't see anything here other	21	November '06, August '07, May '07, February '07.
22	than dealing with E-Sales,	22	The checks in the time frame I just described, do
23	electronic media.	23	these checks from The Orchard to Media Right
24	Q. You've had an opportunity to look at	24	Productions, in part or whole, represent the
25	this agreement, I'm sure. Is there anything in	25	payments received by Media Right with respect to my
			paymonts received by Media Right with respect to my

[38] (Pages 149 to 152)

			[38] (Pages 149 to 152)
	[149]	on the second se	[151]
1	Douglas Berlent	1	Douglas Berlent
2	clients' products? In part or in whole?	2	Productions?
3	A. I do not recall.	3	A. I would have to ask my Counsel if this
4	Q. Can you tell us why you gave us these	4	was that document.
5	checks in the document production?	5	Q. Well, go ahead.
6	A. Because your question said these	6	THE WITNESS: Is this the
7	checks, in part or in whole, represent any payments	7	accounting presented to us by
8	to your client and I'm not sure which checks,	8	The Orchard?
9	specifically, would contain payments to your	9	MR. SHELOWITZ: These were
10	client.	10	documents, all the data you see
111	MR. SHELOWITZ: For the	11	showing the royalties and numbers
12	record, these were produced	12	of sales. All of that has been
13	by The Orchard, these checks	13	produced by The Orchard as
14	MR. MONAGHAN: Right.	14	requested, again, by prior Counsel
15	As a Defendant in this case.	15	and it was turned over, several
16	MR. SHELOWITZ: As Defendant	16	times, I think to your good
17	in this case.	17	offices.
18	Q. Okay. Have you had a chance to look at	18	MR. MONAGHAN: Right.
19	any of these checks, Mr. Maxwell?	19	Q. This document - was a document like
20	A. No, I have not.	20	this produced to you in the course of the
21	Q. And, when you got a check from The	21	relationship with The Orchard showing sales?
22	Orchard, it was accompanied by some sort of	22	A. No, it was not.
23	accounting or a statement?	23	Q. Again, you just, simply, trusted The
24	A. No, it was not.	24	Orchard to pay you what you were entitled to?
25	Q. How did you know whether you were	25	A. I did make an attempt, at one point, to
***************************************	[150]	<u> </u>	[152]
1	Douglas Berlent	1	Douglas Berlent
2	getting paid what you were supposed to get paid?	2	try to understand how to log onto their system, but
3	Just trusted them?	3	I couldn't read it and I couldn't navigate through
4	A. I did.	4	it.
5	Q. Well then, sitting here today, do you	5	So, in answer to your question, I did
6	have any idea of how much money was made on the	6	trust them.
7	sales of Songs For Dogs or Songs For Cats?	7	Q. So, why shouldn't we assume that all
8	A. Yes, I do.	8	these checks that you gave us from The Orchard
9	Q. How much?	9	pertain to our client?
10	A. The amount paid to Media Right	10	A. Because the accounting that they
11	Productions is, approximately, \$382.00.	11	provided shows otherwise.
12	Q. Right now, you're able to say that very	12	Q. You just told us they didn't give you
13	definitively with certainty, and how did you come	13	an accounting.
14	to that conclusion?	14	A. The accounting that they provided,
15	A. An accounting was provided.	15	which you asked me to look at.
16	Q. By?	16	Q. This document that was produced in this
17	A. The Orchard.	17	lawsuit is the accounting that you're talking
18	Q. Where is that accounting?	18	about?
19	A. I believe its been presented to you as	19	A. Yes.
20	part of the documents.	20	Q. And this document didn't even exist
21	Q. Can you look at Bates Page 19 in the	21	before this lawsuit was filed; did it?
22	exhibit?	22	MR. SHELOWITZ: Objection.
23	A. Okay.	23	MR. MONAGHAN: To your
24	Q. Is that one of the accountings or an	24	knowledge?
25	accounting from The Orchard to Media Right	25	THE WITNESS: I would

[39] (Pages 153 to 156)

			[39] (Pages 153 to 156)
	[153]	- Compression and Compression	[155]
1	Douglas Berlent	1	Douglas Berlent
2	assume that it did exist, but	2	in 2004.
3	not in printed form. I do not	3	Q. But this was an agreement that was
4	have it nor was I given it.	4	entered in 2000; correct?
5	Q. Okay. So, does this confirm to you	5	A. Correct.
6	that these various iTunes and eTailers of music,	6	
7	actually, had my clients' music available for sale?	7	Q. And you gave it to The Orchard in the year 2000; correct?
8	MR. SHELOWITZ: Objection.	8	A. Correct.
9	MR. MONAGHAN: If you	9	
10	know?	10	Q. So, it's your understanding there
111	THE WITNESS: I did not	11	wasn't a sale of a single digital download of this music before the earliest date of one of these
12	know.	12	checks?
13		1	
14	Q. So, let me understand this. You gave -	13	A. It's my understanding because I didn't
15	You, Media Right Production, you gave Media Right	14	get paid for any sales on any of the music that
1	Productions	15	they had for that period. I did not receive any
16	MR. SHELOWITZ: The Orchard.	16	payment from The Orchard.
17	MR. MONAGHAN: I'm sorry.	17	Q. So, what accounted for this sudden
18	Yeah.	18	resurgence in interest in our clients' music?
19	Q. You, Media You, Media Right	19	MR. SHELOWITZ: Objection
20	Productions	20	to the form.
21	MR. SHELOWITZ: I didn't	21	Q. Do you have any idea why, all of a
22	do anything.	22	sudden, if there are not too many copies as far as
23	MR. MONAGHAN: gave	23	you folks are concerned, what happened in 2004 or
24	The Orchard these titles to	24	2005 that caused this music to be sold when,
25	sell; is that right? The titles,	25	apparently, as far as you know, it wasn't sold at
	[154]	resistant de la constant de la const	[156]
1	Douglas Berlent	1	Douglas Berlent
2	my clients' titles?	2	all from 2000 to 2004 or 5?
3	THE WITNESS: Yes, I did.	3	A. I would not know.
4	Q. You gave them to them, and, sitting	4	(Recess taken.)
5	here today, before this litigation and before we	5	Q. Do you know what mechanical license is,
6	got this production, you had no accounting from The	6	Mr. Maxwell?
7	Orchard as to the sales, no formal written	7	MR. SHELOWITZ: Asked and
8	accounting as to the sales of my clients' products;	8	answered.
9	is that right?	9	MR. MONAGHAN: It's okay.
10	A. No, I did not.	10	I don't remember.
11	Q. How about your own compositions that	11	I'm going to ask it again.
12	were being sold through The Orchard, did you get an	12	THE WITNESS: Yes.
13	accounting on those?	13	Q. Okay. What is it?
14	A. The accounting was made available to	14	A. In my understanding of it, it's a fee
15	any Orchard client, but it was made available on an	15	that you pay to the owner of the song copyright for
16	on-line format and so I never checked because I	16	use of their song on a CD.
17	wasn't able to navigate through the on-line format.	17	Q. Okay. My question and your Counsel
18	Q. These checks that The Orchard just	18	said I asked you about mechanical royalties before.
19	produced are of relatively recent vintage; aren't	19	Now, I'm asking about a mechanical license. What
20	they? I don't think any one of them is older than	20	does a mechanical license entitle the licensee to
21	2005. Did you hear me list the dates?	21	do and what is it the licensor is licensing?
22	A. Yes, I did.	22	Isn't it the right to make copies?
23	Q. You didn't hear me say anything before	23	A. From my understanding of how I've
24	2005; did you?	24	understood a mechanical license
25	A. Actually, I did hear you say something	25	Q. Uh-huh.

[40] (Pages 157 to 160)

,			[40] (Pages 157 to 160)
	[157]		[159]
1	Douglas Berlent	1	Douglas Berlent
2	A I think it's a royalty that you pay	2	A. Yes, I am.
3	to the writer/publisher of a song independent of	3	Q. And you and Mr. Palladino - did you
4	the recording.	4	have a garage band or something when you were
5	Q. But isn't it based on the number of	5	younger?
6	copies?	6	A. We did.
7	A. Number of copies sold, I believe.	7	Q. See that. I kind of guessed that.
8	O. Yeah.	8	And you never became a member of a
9	A. I mean each license is different.	9	musicians' union?
10	Q. Are you familiar with Section 101 of	10	A. I believe that we were members of the
11	the Copyright Act?	11	union very early in our career.
12	A. No.	12	Q. Okay. Did you come to learn, at any
13	Q. Are you a member of A.F.T.R.A.?	13	time, that my clients' music was being sold on
14	S.A.G.? Any of those?	14	Amazon?
15	A. No, I'm not.	15	A. I did not know that until this
16	Q. Are you familiar with the musicians'	16	litigation.
17	union, the American Federation of Musicians?	17	Q. Did you come to learn how the music
18	A. Vaguely.	18	came to be available on Amazon?
19	Q. Well, you've had occasion through isn't	19	A. I came to understand that it was
20	one of the services that you offer is providing	20	through the efforts of The Orchard.
21	musicians for studio use by artists?	21	Q. Okay. And how did you come to that
22	A. Yes.	22	understanding? Who told you that?
23	Q. Don't those musicians belong to unions?	23	A. I don't recall, specifically.
24	A. Some may.	24	Q. Did you come to learn that the audio CD
25	Q. Don't they have to be paid union scale	25	Songs For Dogs by Media Right Productions was being
	[158]		[160]
1		1	
1 2	Douglas Berlent	1 2	Douglas Berlent
1 2 3	Douglas Berlent when they participate in making music?	2	Douglas Berlent offered on Amazon for \$15.98, new? Did you learn
2	Douglas Berlent when they participate in making music? MR. SHELOWITZ: Objection.	2	Douglas Berlent offered on Amazon for \$15.98, new? Did you learn that?
2	Douglas Berlent when they participate in making music? MR. SHELOWITZ: Objection. Irrelevance.	2 3 4	Douglas Berlent offered on Amazon for \$15.98, new? Did you learn that? MR. SHELOWITZ: Objection
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2 3 4 5	Douglas Berlent when they participate in making music? MR. SHELOWITZ: Objection. Irrelevance. You can answer. THE WITNESS: Oh.	2 3 4 5	Douglas Berlent offered on Amazon for \$15.98, new? Did you learn that? MR. SHELOWITZ: Objection to the form. MR. MONAGHAN: At any time?
2 3 4 5 6	Douglas Berlent when they participate in making music? MR. SHELOWITZ: Objection. Irrelevance. You can answer. THE WITNESS: Oh. MR. SHELOWITZ: If you know	2 3 4 5 6	Douglas Berlent offered on Amazon for \$15.98, new? Did you learn that? MR. SHELOWITZ: Objection to the form. MR. MONAGHAN: At any time? THE WITNESS: No, I can't
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Douglas Berlent when they participate in making music? MR. SHELOWITZ: Objection. Irrelevance. You can answer. THE WITNESS: Oh. MR. SHELOWITZ: If you know the answer, yeah. THE WITNESS: No. As far as I know, they do not need to be paid union scale if they're not part of a musicians' union. Q. No. I'm talking about those who are union members? A. I'm not specific with the terms of the union. Q. Don't you know that the musicians who participate in making the Songs For Dogs and Songs For Cats have certain rights? A. I would not know that information. Q. How long have you been in the music business?	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Douglas Berlent offered on Amazon for \$15.98, new? Did you learn that? MR. SHELOWITZ: Objection to the form. MR. MONAGHAN: At any time? THE WITNESS: No, I can't say that I did learn that. Q. Well, when I say "learn that," learn it either from papers in the case? From verbal sources? From, actually, looking at amazon.com? A. I did not look at amazon.com. I did not recall hearing it from verbal sources that it was sold for \$15.00. Q. Don't hold me to the price. Just that it was on there? A. Yes, I did hear that it was on amazon.com. Q. Right. And being offered by Media Right Productions? Did you learn that, too? A. That was brought to my attention, yes. MR. SHELOWITZ: Objection

[41] (Pages 161 to 164)

1 Douglas Berlent 2 A. I would not know. 3 C. Did you know the full name of my 4 clients' composition compilations, these at issue? 5 A. I'm not sure I understand the question. 6 Q. Well, the CD case that I have here is 7 Songs For Dogs and then, parenthetically. "(and the 8 people who love them)." Do you remember that being 9 part of the name? 10 A. I would not have remembered the 11 parenthetical. Its been a long time since I've 12 seen them. 13 Q. And the same with Cats, Songs For Cats 14 CD, and jewel case says "Songs For Cats (and the 15 people who love them)'; same answer? 16 A. Same answer. 17 Q. You don't do that from time to time? 18 momitro on amazon.com; do you? The Media Right 19 Productions products and music that's being offered 10 there, you don't do that from time to time? 11 a. No. 12 Q. Okay. I show you now Exhibit 12, 13 Maxwell-12, which is a printout from amazon.com 14 and, on the same page, it references Songs For Dogs 15 Q. Okay. Did you ever claim a copyright 26 ownership of my clients' products? 27 A. No, I did not. 28 Q. Okay, Did you ever claim a copyright 29 A. No, I did not. 20 Q. Okay. Did you ever claim a copyright 20 Can you tell us why it is on - You 3 see those? 21 A. No, I did not. 22 Q. Okay. Did you ever claim a copyright 23 did not the same using the page in the were provided by the 24 plaintiffs in this case under their production of that were not in evidence and not demonstrated. 25 (MR. MONAGHAN: Vou seen that before. That's in our Rule 26. 26 MR. SHELOWITZ: Where does it say copyright? 27 MR. MONAGHAN: Where 28 MR. MONAGHAN: Did I read that were provided by the plaintiffs in this case under their production of the pr				[41] (Pages 161 to 164)
2 A. I would not know. 3 Q. Didy ou know the full name of my 4 clients' composition compilations, these at issue? 5 A. I'm not sure I understand the question. 6 Q. Well, the CD case that I have here is 7 Songs For Dogs and then, parenthetically, "(and the people who love them.)" Do you remember that being part of the name? 9 part of the name? 10 A. I would not have remembered the parenthetical. Its been a long time since I've seen them. 11 Q. And the same with Cats, Songs For Cats (and the people who love them.)"; same answer? 12 Seen them. 13 Q. And the same with Cats, Songs For Cats (and the people who love them.)"; same answer? 14 Q. You don't do that from time to time? 15 A. Same answer. 16 A. Same answer. 17 Q. You don't do that from time to time? 18 Maxwell-12, which is a printout from amazon.com and, on the same page, it references Songs For Dogs (and the people who love them) by my client and see those? 19 Douglas Berlent 1 then Songs For Dogs, Media Right Productions. You see those? 2 A. No. I did not. 2 Q. Can you tell us why it is on — You reviewed the papers that were provided by the Plaintiffs in this case under their production of documents before you came here; didn't you? 2 A. No. I cannot say that I did. (Plaintiffs' Exhibit (Plaintiffs' Exhibit (Plaintiffeation,) Plaintiffs' Exhibit Maxwell-15, one-page Times 1 there was a listing on Times of my clients' music 2 Songs For Dogs, and the papers that twe provided by the 1 fine screen shot regarding 1 production of didnification; Plaintiffs' Exhibit Maxwell-16, one-page Times 1 production of understanding the papers that regarding 1 productions you didn't knew that there was a listing on Times of my clients' music 2 Songs For Dogs, and the paper share the paper share the paper share the production of 1 documents before you came here; didn't you? 2 A. No. I cannot say that I did. (Plaintiffs' Exhibit Maxwell-15, one-page Times 1 productions you didn't have cogarding 1 productions you dom't do that production of 1 productions products? 3 Douglas Ber	***************************************	[161]		[163]
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22 Q. Okay. I show you now Exhibit 12, 23 Maxwell-12, which is a printout from amazon.com 24 and, on the same page, it references Songs For Dogs 25 (and the people who love them) by my client and [162] 1 Douglas Berlent 2 then Songs For Dogs, Media Right Productions. You 3 see those? 4 A. Yes, I do. 5 Q. Okay. Did you ever claim a copyright 6 ownership of my clients' products? 7 A. No, I did not. 8 Q. Can you tell us why it is on You 9 reviewed the papers that were provided by the 10 Plaintiffs in this case under their production of 11 documents before you came here; didn't you? 12 A. No, I cannot say that I did. 13 (Plaintiffs' Exhibit 14 Maxwell-15, one-page iTunes 15 screen shot regarding Songs 16 For Cats, marked for 17 identification; Plaintiffs' 18 Exhibit Maxwell-16, one-page 19 iTunes screen shot regarding 20 Q. Mr. Maxwell, are you saying, until I 21 garden and, on the same page, it references Songs For Dogs, and the principle of the papers that were provided with the papers that were provided by the 19 documents before you came here; didn't you? 10 MR. SHELOWITZ: Where? 11 MR. SHELOWITZ: Where? 12 MR. MONAGHAN: Where 13 MR. SHELOWITZ: I don't see enything where it says that. 14 You're asking questions and assuming [164] Douglas Berlent facts that were not in evidence and not demonstrated. MR. MONAGHAN: Let me show you Maxwell-16, You've seen that before. That's in our Rule 26. MR. MONAGHAN: Where does it say copyright? MR. MONAGHAN: Right where it says that. You're asking questions and assuming [164] Douglas Berlent facts that were not in evidence and not demonstrated. MR. MONAGHAN: Let me show you Maxwell-16, You've seen that before. That's in our Rule 26. MR. MONAGHAN: Where it says that. You're asking questions and assuming [164] Douglas Berlent facts that were not in evidence and not demonstrated. MR. MONAGHAN: Let me show you Maxwell-16, You've seen that before. That's in our Rule 26. MR. MONAGHAN: Right where it's accurate it's conversed. MR. SHELOWITZ: I don't see anything wh	ı		1	
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24 there was a listing on iTunes of my clients' music 24 MR. SHELOWITZ: What's	23			
	24			
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[42] (Pages 165 to 168)

			[42] (Pages 165 to 168)
	[165]		[167]
1	Douglas Berlent	1	Douglas Berlent
2	MR. KORIK: Photographic	2	Q. Does The Orchard claim copyright, the
3	recording copyright.	3	same way it did I'm sorry. iTunes, does iTunes
4	MR. SHELOWITZ: News to us.	4	have a listing on a screen shot for any of your
5	Okay.	5	compositions that indicates someone other than you,
6	Q. You had no right to claim copyright	6	as, for example, The Orchard, has rights in your
7	ownership of these compositions; did you?	7	music?
8	A. No, I did not.	8	A. I would not know that.
9	Q. You had no right to give copyright	9	Q. You were present at the mediation; were
10	rights to anyone else, either; did you?	10	you not?
11	A. No, I did not.	11	A. Yes, I was.
12	Q. And is it your testimony that you did	12	Q. Okay. Did you hear Mr. Korik talk
13	not authorize The Orchard to make copies?	13	about this subject matter at the mediation, this
14	A. I'm not sure I understand the question.	14	issue of claiming of copyrights?
15	Q. Did you authorize The Orchard to make	15	Didn't you talk about that?
16	copies of my clients' music?	16	A. I don't recall the specifics of what he
17	A. I authorized them to market that music.	17	said.
18	Q. Did you authorize The Orchard to allow	18	Q. Did you have occasion to ever go back
19	copyright claims to be made by either you, Media	19	to The Orchard and say how is it that this is being
20	Right, or by The Orchard?	20	sold on iTunes, indicating a copyright in Songs For
21	A. No, I did not authorize them to make	21	Cats and I, Media Right Productions, have a
22	copyright claims.	22	copyright in Songs For Dogs? Did you ever take
23	Q. And I show you now Exhibit 15 with the	23	that up with anybody at The Orchard?
24	same copyright claim by The Orchard on iTunes.	24	A. No, I did not.
25	Have you seen that before?	25	Q. Was there a reason you didn't?
	[166]		[168]
1	Douglas Berlent	-	
2	MR. SHELOWITZ: Again, this	1	Douglas Berlent A. I didn't know about it.
3	is	3	
4	MR. MONAGHAN: very hard	4	Q. Were you aware that digital copies of
5	to see.	5	my clients' music were being sold, on-line? A. At what point?
6	MR. SHELOWITZ: It's an	6	Q. Any point?
7	iTunes screen shot. There's a	7	A. During the process of this litigation,
8	"p" with a circle that says	8	yes.
9	2000 Orchard. Under there is	9	Q. Well, I think you told us, when I asked
10	an image Songs For Cats.	10	you about the Product Representation Agreement,
11	THE WITNESS: I'm not	11	that the phrase "internet sites" to you meant and
12	seeing it. I have not gone	12	included The Orchard; right?
13	to iTunes.	13	A. Correct.
14	Q. Did you allow for the possibility, when	14	Q. And did that, also, include or subsume
15	you gave the titles to The Orchard by that	15	in it places like iTunes?
16	February 1, 2000 communication with Sam Perlman,	16	A. It evolved to include that.
17	did you allow for the possibility that you were now	17	Q. So, that's the way iTunes sells the
18	putting this music out there on the Internet and	18	tunes? Isn't it through digital downloading?
19	that anyone could make use of this? Did you know	19	A. Yes.
20	that was possible?	20	Q. So then we can assume, correctly, that
21	A. I don't recall.	21	you assumed at the time it did include the right to
22	Q. How about your own music, has anyone	22	digital download when you gave the tiles to The
22		_	
23	claimed a copyright to your music, other than	23	Orchard?
		23 24	

[43] (Pages 169 to 172)

			[43] (Pages 169 to 172)
	[169]		[171]
1	Douglas Berlent	1	Douglas Berlent
2	conversation with Ellen Bernfeld in which the	2	wasn't open to individual one record at a time.
3	subject of digital downloading through iTunes was	£	Q. Did you change the UPC code on Songs
4	discussed?	4	For Dogs and Songs For Cats?
5	A. We did not have this discussion through	5	A. No, I did not.
6	iTunes because iTunes did not exist at the time,	6	Q. Do you know if there are different UPC
7	but I do recall that we did discuss Internet and	7	codes for those, the very same product?
8	digital dissemination.	8	A. I never looked.
9	Q. What about MSN Music; are you familiar	9	Q. On the exhibit, the Sam Perlman letter
10	with that?	10	which is Exhibit 4, I show you Maxwell Exhibit 4
11	A. No, I'm not.	11	right here. I show you
12	Q. MusicMatch, are you familiar with that?	12	MR. SHELOWITZ: This is
13	A. No, I'm not.	13	the letter from Media Right
14	Q. Any of the following: MusicNet,	14	Productions to The Orchard.
15	MusicNet Canada, MusicNow and RealNetworks?	15	THE WITNESS: Okay.
16	A. No.	16	Q. You see the bar code up on the top;
17	Q. Are you aware, sir, that as recently as	17	right?
18	January of 2007, The Orchard was still showing	18	A. I see a physical blur.
19	Songs For Cats with your company listed as the	19	Q. Okay. Well, I'll represent to you it's
20	artist?	20	a bar code.
21	A. No, I was not.	21	A. Okay.
22	MR. MONAGHAN: Can we	22	Q. Who put that there?
23	mark that.	23	A. I do not know.
24	(Plaintiffs' Exhibit	24	Q. And, beneath that bar code, it says,
25	Maxwell-17, one-page screen shot	25	"Media Right Productions, Songs For Dogs." Doesn't
	[170]	ودوالمدار والمارا	[172]
1	Douglas Berlent	1	Douglas Berlent
2	regarding "The Orchard, Release	2	that mean that that's your bar code with your UPC
3	Info.," marked for identification.)	3	on this letter that you sent to Sam Perlman?
4	Q. Did you tell The Orchard that you were	4	A. That was not on the letter that I sent
5	the record label for Songs For Cats and Songs For	5	to Sam Perlman.
6	Dogs?	6	Q. You produced this. How did it get to
7	A. I don't recall using the specific term	7	us?
8	"record label."	8	A. That was provided, as far as I know, by
9	Q. Well, can you explain how it is, if you	9	The Orchard because I did not have a copy of that
10	can mark those, that The Orchard is showing your	10	letter. So, that could have been attached by them,
11	company as the record label?	11	but I have no knowledge of how it was put there.
12	A. From what I recall, and I believe it's	12	Q. Well, since we didn't get it until you
13	still to be the case, the only way to get onto The	13	produced it in this case, would you agree the only
14	Orchard, even back in its earliest days, was to be	14	possibilities are (a) you put it there or The Orchard put it there?
15 16	a record label. In other words, not an artist with one record but to have more than one record, and	15 16	A. I would not agree to that because I do
17	that was, specifically, what Russ was referring	17	not know how it got there.
18	Ellen to me about because we did have those titles	18	Q. Well, do you have a bar code that you
19	under the Media Right, quote, "label." That was	19	use on your properties?
20	all my music and all me and Songs For Cats and	20	A. I used to. I don't think it's,
21	Songs For Dogs was included in that batch of music	21	currently, functioning nor have I renewed it,
22	that was sent to The Orchard.	22	probably, for many years.
23	So, that is, most likely, why it was	23	Q. What would the function of this bar
,	The state of the s	24	code that says "Media Right Productions," beneath
24	- but under the Media Right label because volta have	: 4 -	
24 25	put under the Media Right label because you'd have to double-check me on it, but I believe that it	25	it, Songs For Dogs, be?

[44] (Pages 173 to 176)

			[44] (Pages 173 to 176)
	[173]	-	[175]
1	Douglas Berlent	1	Douglas Berlent
2	MR. SHELOWITZ: Objection	2	clients' music Songs For Dogs is available now for
3	to the form. He testified he	3	listening at no cost at a site known as "Rhapsody"?
4	doesn't know how it got there.	4	A. I'm not aware of that.
5	MR. MONAGHAN: That's not	5	Q. Well, do you know of any way it would
6	the same question as what would	6	have gotten on the site to be available to be
7	it be used for.	7	listened to other than through The Orchard?
8	MR. SHELOWITZ: If you know?	8	A. Do I know of any other way that it
9	THE WITNESS: What would a	9	could have gotten on the site?
10	bar code, in general, be used	10	Q. That's right.
11	for?	11	A. I'm sure there are other ways to do it,
12	MR. MONAGHAN: No. This	12	yes.
13	bar code?	13	Q. Okay.
14	THE WITNESS: I don't know	14	A. Do I know how to? No.
15	because I didn't put it there.	15	MR. MONAGHAN: I don't
16	Q. Isn't it a fact that's your bar code?	16	have any more questions at
17	A. I don't know. I don't know what my bar	17	this time. There may be
18	code is.	18	further occasion, depending
19	Q. How would you be able to find out?	19	on other discovery in the
20	A. You could take a physical copy of one	20	case of documents that are
21	of my albums and look at my bar code.	21	forthcoming from you or some
22	Q. Okay. Is the bar code on anything we	22	other party or deposition
23	have?	23	testimony that may require
24	MR. KORIK: Sometimes, it's	24	you to come back and be
25	on the Amazon listings.	25	questioned further.
***************************************	[174]		[176]
1	Douglas Berlent	1	Douglas Berlent
2	MR. MONAGHAN: Yeah. Let's	2	MR. SHELOWITZ: I have a
3	see.	3	few questions, if I may?
4	THE WITNESS: Music For	4	MR. MONAGHAN: Sure.
5	Lovemaking, for example.	5	EXAMINATION BY
6	MR. KORIK: No. Amazon	6	MR. SHELOWITZ:
7	assigns its own bar code.	7	Q. I'm just going to ask a few questions,
8	Q. Would you agree with me, Mr. Maxwell,	8	Mr. Maxwell. The same instruction, answer to the
9	that in any instance where these products were	9	best of your knowledge.
10	listed and a copyright notice was indicated either	10	Did you ever sell any music of the
11	with a c or with a p, it should have shown my	11	Plaintiffs that you've been shown today on
12	clients as the copyright owners?	12	amazon.com?
13	A. Yes, it should have.	13	MR. MONAGHAN: Objection
14	Q. Are you familiar with an Internet site	14	as a leading question from his
15	known as "Rhapsody"?	15	own lawyer.
16	A. No, I'm not.	16	Q. Did you, personally or through Media
17	Q. Are you aware of any instance where	17	Right Productions, ever sell any Dogs and Cats CDs
18	music is available free of charge on the Internet?	18	on amazon.com?
19	A. Yes.	19	A. No, I did not.
20	Q. And how is that? How would one go	20	Q. Did you ever sell any of the Dogs and
21	about getting that free music? Where do they go?	21	Cats CDs on any other on-line marketplace?
22	What sites?	22	A. No, I did not.
23	A. I've never done it, but I, certainly,	23	Q. Earlier, in the questions, Mr. Monaghan
24	am aware of the case of Napster. Q. Okay. Now, are you aware of that my	24	showed you some exhibits that showed what looked like a p and a circle around it and the word
25		25	tata a manada sinata anasandik anadaha asand

[45] (Pages 177 to 180)

			[45] (Pages 177 to 180)
	[177]		[179]
1	Douglas Berlent	1	Douglas Berlent
2	"Mediaright" on web pages showing the Plaintiffs'	2	Productions were the artist that created, composed
3	music or CDs; do you recall that?	3	or recorded any of the music that Plaintiffs claim
4	A. Yes, I do.	4	are set forth in those exhibits today?
5	Q. Do you know how those, if it is a p	5	A. No, I did not.
6	with a circle and how it got there?	6	MR. SHELOWITZ: Thank you.
7	A. I have no idea.	7	We have no questions.
8	Q. Did you ever authorize anyone to show	8	we have no questions.
9	copyright ownership whether a c with a circle or a	9	
10	P with a circle related to any of the music that	10	Douglas Berlent
11	was produced, composed and contained in any of	11	Sworn to before me this
12	those?	12	day of
13	A. No, I did not.	13	2008.
14	Q. Did you ever represent that you were	14	2008.
15	the copyright owner regarding any of the music of	15	
16	Plaintiffs?	16	Notary Public
17	A. No, I did not.	17	* * *
18	Q. Did you ever copy in any form	18	EXHIBITS
19	whatsoever, either you or Media Right Productions,	19	
20	any of the CDs or tapes that the Plaintiffs had	20	Plaintiffs' Description Page Maxwell-1 One-page document entitled 40
21		21	. •
22	shown us today as Exhibits 8, 9, 10, 9A or 8A?	22	"Recording a 'demo' CD" Maxwell-2 Two-page document entitled 45
23	A. No, I did not.	23	1 8
24	Q. Did you ever MR. MONAGHAN: This is	24	"Media Right Productions"
25		25	
23	improper. Objection. Excuse me.	23	
	[178]	******	[180]
1	Douglas Berlent	1	Douglas Berlent
2	MR. SHELOWITZ: I'm entitled	2	EXHIBITS
3	to cross-examine, ask the questions.	3	(Continued)
4	MR. MONAGHAN: Let me get my	4	Plaintiffs' Description Page
5	objection on the record.	5	Maxwell-3 Two-page document entitled 52
6	MR. SHELOWITZ: Please.	6	"Product Representation
7	MR. MONAGHAN: Cross-examination	7	Agreement"
8	of your own client is limited to	8	Maxwell-4 One-page letter dated 52
9	correction of some answer that was	9	February 1, 2000
10	given, amplification of an answer.	10	Maxwell-5 Two-page document which 53
11	It's not to make a case.	11	states at the top
12	If you want to make a case,	12	"From: The Orchard"
13	you call him as a witness in the	13	Maxwell-6 Excel spreadsheet 53
14	trial in the case. It's not let's	14	Maxwell-7 A document entitled "Songs 68
15	go through the whole thing.	15	For Cats/Songs For Dogs"
16	MR. SHELOWITZ: I have one	16	and Bates-stamped 1 through
17	more question.	17	32
18	MR. MONAGHAN: Good.	18	Maxwell-8 A CD entitled "Songs For 68
19	MR. SHELOWITZ: I'm asking	19	Dogs (and the people who
20	questions you omitted in your	20	love them)"
21	questioning. I think they're	21	Maxwell-9 A CD entitled "Songs For 68
22	relevant and important so that	22	Cats (and the people who
	the record is, absolutely, clear.	23	love them)"
23			
23		24	,
i	Q. Did you ever represent to anyone, Mr. Maxwell, that either you or Media Right	24 25	,

[46] (Pages 181 to 184)

		[46] (Pages 181 to 184)
	[181]	[183]
٦.	Douglas Berlent	1 Douglas Berlent
1 2	EXHIBITS	2 REQUEST FOR PRODUCTION
2		3 (Continued)
3	(Continued)	
4	Plaintiffs' Description Page	4 Page Line Description
5	Maxwell-10 A CD entitled "Songs For 68	5 32 9 Any records that would show payments
6	Dogs (and the people who	6 that were received by the company
7	love them)," 10 original	7 with respect to digital downloads
8	songs on CD and a fully	8 from the year 1999 on
9	illustrated book	9
10	Maxwell-8A A cassette entitled "Songs 82	10
11	For Dogs"	11
12	Maxwell-9A A cassette entitled "Songs 83	12
13	For Cats"	13
14	Maxwell-10 Two-page amazon.com screen 109	14
15	shot	15
16	Maxwell-11 Three-page rhapsody.com 109	16
17	screen shot	17
18	Maxwell-12 Two-page amazon.com screen 109	18
19	shot	19
20	Maxwell-13 Multipage document entitled 110	20
21	"The Orchard, Digital & CD	21
22	Distribution"	22
23	Maxwell-14 Two-page document entitled 112	23
24	"Elias' Links &	24
25	Acknowledgements"	25
e-automores	[182]	
1	Douglas Berlent	CERTIFICATION
2	EXHIBITS	
3	(Continued)	
4	Plaintiffs' Description Page	I, Kathryn Lebeau, a Stenotype Reporter
5	Maxwell-15 One-page iTunes screen shot 162	and Notary Public within and for the State of
6	regarding Songs For Cats	New York, hereby certify:
7	Maxwell-16 One-page iTunes screen shot 162	
8	regarding Songs For Dogs	That the witness whose examination is
9	Maxwell-17 One-page screen shot 169	hereinbefore set forth was duly sworn by a
10	regarding "The Orchard,	Notary Public and that the transcript of
11	Release Info."	examination is a true record of the testimony
12	* * *	given by the said witness; and
13	INFORMATION TO BE SUPPLIED	
14	Page Line Description	That I am not related to any of the
15	52 7 Whether the witness has a copy of the	parties to this action by blood or marriage and
16	Product Representation Agreement with	I am in no way interested in the outcome of this
17	regard to Smokin' Sounds, and, if so,	matter.
18	the production of it	
19	* * *	
20	REQUEST FOR PRODUCTION	
21	Page Line Description	
22	27 25 Mr. Maxwell's statements that would	
23	reflect payments he's received	
ł	through The Orchard for digital	
24 25	downloading for the last year	Kathryn Lebeau
/ ~	gowingaging for the fast year	Kaunyn Lebeau

A

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